

**NAIOP Southern Nevada's 15th Annual
SPOTLIGHT EVENT**
Presenting the IMPACT Awards
**CALL FOR INDUSTRY NOMINATIONS &
IMPACT AWARDS ENTRIES**

NAIOP Southern Nevada announces the 2012 Spotlight Event, presenting the IMPACT Awards. This awards program encourages and recognizes distinguished commercial development in Southern Nevada. It also serves to increase public awareness of the outstanding services provided by NAIOP members, and to emphasize our members' role in shaping the community through project excellence.

This year's event offers 10 Industry Award Nomination categories and Six Impact Awards categories recognizing people, companies, and projects for their contribution to the development community. These categories are described within this package. **Call for Nominations/Entries are due Wednesday, November 23, 2011.**

You must be a NAIOP member to enter and must have one NAIOP member as part of the team. You can enter yourself, your company or a project.

The Call For Entry (Projects) fee is \$50.00 per project entry and there is no fee for individual nominations. There will be no refunds due to processing expenses. More than one award may be given within each category. The IMPACT Awards committee reserves the right to re-categorize projects upon receipt of entry.

All project entries must be completed projects within the past three years in Southern Nevada. (January 2009 to December 2011)

Judging will be performed through the Survey Monkey process by your peers. Active NAIOP committee members and board members will have the opportunity to judge the entries and nominations. There will be no out of state judging.

Merit Awards are reinstated this year. Merit Award winners will be notified following the judging and will receive a recognition certificate following the event. Honor Awards will be announced the evening of the event and winners will receive the prestigious Southern Nevada Spotlight Awards Trophy at the ceremony.

This is a special invitation to enter the 2012 IMPACT Awards program ... an opportunity to be recognized among the best in commercial development in Southern Nevada.

The Spotlight Event is scheduled for, Saturday, February 25, 2012 at the M Resort. All accepted entries will be displayed at the event, and award winners will be publicized on the chapter's website as well as, in local, regional and national trade publications.

Please refer to the [YOUTUBE.com Video Explaining the Industry Award Nominations and Impact Award Categories](#) (this is located on the NAIOP website for your information) (PROVIDE URL HERE)

INDUSTRY AWARD NOMINATIONS

I nominate the following individuals, teams, or firms for consideration as the 2012 Spotlight Event award recipients in the following category (ies):

- Philanthropic Impact – Individual _____
- Developing Leader Impact - Individual
(Under the age of 35) _____
- Development Firm of the Year _____
- Architecture Firm of the Year _____
- General Contracting Firm of the Year _____
- Engineering Firm of the Year _____
- Brokerage Firm of the Year _____
- Office Broker of the Year
(Individual or Team) _____
- Industrial Broker of the Year
(Individual or Team) _____
- Retail Broker of the Year
(Individual or Team) _____

Nominated by: _____

Company: _____

Phone: _____

E-mail: _____

The Deadline for Nominations is Wednesday, November 23, 2011

Please fax to 702-798-8653 or mail to:
NAIOP Southern Nevada Chapter
P.O. Box 96694, Las Vegas, NV 89193-6694
For additional information, please contact
Katrina Bruce at (702) 798-7194 or katrina@naiopnv.org

[Please refer to the YOUTUBE.com Video Explaining the Industry Award Nominations and Impact Award Categories. This is on the NAIOP Southern Nevada YouTube channel at http://www.youtube.com/naiopsouthernnevada](http://www.youtube.com/naiopsouthernnevada)

IMPACT Award Categories

- ***Community Impact - Company***

This award recognizes a company's contribution to the community and may or may not specifically be related to the commercial, industrial, or retail industry.

- ***Community Impact - Project***

This award recognizes a project for its positive benefit to the community, and may or may not specifically be related to the commercial, industrial, or retail industry. This could be a facility for a non-profit organization or a public or private client.

- ***Deal Maker Impact***

This award recognizes a broker in the commercial office, industrial, and/or retail industry for their "Deal Maker" transaction. This could be the action of an individual or group of individuals. This deal may be a large transaction, may provide economic benefit and/or jobs, can include outside partners or public entity participation and prove to be unique or creative by its overall approach.

- ***Economic Development Impact***

This award recognizes a project in the commercial office, industrial, and/or retail industry whereby economic growth and/or job development was significant.

- ***Industry Impact***

This award recognizes a project (including tenant improvements) within the commercial office, industrial, or retail markets, within the past three years. This is the NAIOP traditional office, industrial, or retail category.

- ***Sustainable Impact***

This award recognizes a sustainable project in the commercial office, industrial, and/or retail industry whereby sustainable principles were a driving force behind the project. Whether LEED Certified or LEED equivalent.

The NAIOP Spotlight Committee reserves the right to re-categorize or sub-divide entries within any given category upon receipt of entry.

IMPACT AWARDS ENTRY

Intent to Enter

To express your intent to enter, simply fill out the form below (3 pages) indicating the name of the entry and the category of planned submission. Please complete a separate form for each of the categories you intend to enter. This form may be returned to the NAIOP office via:

Fax 702.798.8653 / Send electronically to Katrina@naiopnv.org or

Mail to NAIOP Southern Nevada Chapter, P.O. Box 96694, Las Vegas, NV 89193-6694

Please mail check or fill out credit card form located on the website. No electronic payment process available.

Due with entry fees **November 23, 2011**. Once your payment and Intent to Enter form is received, the official entry package will be sent electronically to you for completion. PLEASE PROVIDE EMAIL of primary contact.

Submitting Member Name:

Company:

Address:

City/State/Zip:

Phone:

Fax:

Email:

IMPACT Award "Call for Entry" Categories (check only one; copy as needed for more than one entry):

Company/Project/Development/Broker Name:

The Spotlight Committee reserves the right to further separate or combine categories based on the type, size and number of entries received in each category.

Community Impact - Company

Community Impact – Project

Deal Maker Impact

Economic Development Impact

Industry Impact (Office/Industrial/Retail/TI)

Sustainable Impact

Project Information

Project/Building/Development Name:

Address:

Square Footage:

Completion Date:

Please provide a brief description of the project (200 words or less):

Developer Information

Developer / Owner:

Contact Person:

Address:

Phone:

NAIOP Member: Yes__No__

Developer Acknowledgement

By signing below, the developer acknowledges that the above referenced project is being submitted to the 2012 Spotlight Event featuring the IMPACT Awards program.

Signature

Date

Print Name

Title

Team Members Information

Please look up team members on NAIOP Membership Directory.

For additional Team Members add an additional page as necessary and include with your Intent to Enter Forms.

Architect:

Contact Person:

Address:

Phone:

NAIOP Member: Yes__No__

General Contractor:

Contact Person:

Address:

Phone:

NAIOP Member: Yes__No__

Civil Engineer:

Contact Person:

Address:

Phone:

NAIOP Member: Yes__No__

Other Team Member:

Contact Person:

Address:

Phone:

NAIOP Member: Yes__No__

Other Team Member:

Contact Person:

Address:

Phone:

NAIOP Member: Yes__No__

2012 Spotlight Event, presenting the **IMPACT AWARDS** **NAIOP**

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
SOUTHERN NEVADA CHAPTER

Eligibility

You can enter multiple categories or submit multiple entries within a given category. Projects must be completed within the January 2009 to December 2011 timeframe to be considered eligible and not be a prior year Honor Award recipient.

There is no limit to the number of project entries by a NAIOP member. **THE DEVELOPER OR OWNER MUST SIGN THE INTENT TO ENTER FOR THE PROJECT TO BE CONSIDERED, IF APPLICABLE.** Please coordinate with all team members to ensure that only one entry is submitted for the project.

Entry Fee

\$50.00 per entry (No Refunds)

Format

Following the receipt of these "Call for Nominations/Entries" participants will receive an electronic submission package. Within this submission package, specific entry requirements will be provided to each entrant including Nominee's for the Industry Awards.

Video Information/Instructions

Located on the NAIOP website are two YouTube.com videos describing the "IMPACT Award Categories" as well as an instructional video on "How To Prepare Your Submissions."

Publicity

All accepted entries will be displayed at the awards event. All Merit Award recipients will be recognized during the awards ceremony. Media packages will be distributed to the media by the NAIOP Spotlight Awards Committee and will be available to entrants after the event.

Schedule

The following are strict dates for submission for the awards qualification process:

November 23, 2011:	Nominations and Entry Forms and Entry Fees Due
January 13, 2012:	Industry Awards Submission and IMPACT Award Submission Packages Due
February 25, 2012:	Awards Ceremony

For additional information, please contact Katrina Bruce at NAIOP, (702) 798-7194 or katrina@naiopnv.org.